



DEWALT Electrical Estimating Professional Reference (DEWALT Series)

By Adam Ding, Paul Rosenberg, American Contractors Educational Services

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The *DEWALT Electrical Estimating Professional Reference* (Second Edition) is a practical guide for electricians to successfully estimate and bid jobs anywhere. Based on real-life experience from the angle of a professional electrical estimator, this detailed book covers every step of the process from pre-bid to the contract being awarded, and everything in between. This reference guide is the perfect tool for professional building and technical trade contractors, service technicians, maintenance personnel, plant managers, engineers, designers, and architects. Some of the topics that are covered include: estimating forms, bid worksheets, quantity take-off checklists, proposal inclusions and exclusions, marketing techniques, job negotiations, suggested man-hours, estimating data tables and much more.

Key Reference Features

- Guide to help the professional successfully bid on contracting jobs
- Includes various estimating methods and explains how and when to use them
- Enables the user to better understand overhead costs and profit margins to help make estimating decisions

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Editorial Review

Review

"Jobs today don't have room for mistakes. That is why I outfit all of my crews with DEWALT reference books. They give the real-world answers needed to work fast and smart - without all of the fluff." - (Name of Company Withheld), General Contractor, Philadelphia PA recently shared with us the importance of good jobsite reference.

About the Author

Adam Ding, M.Sc., PQS, GSC, PMP, CC, LEED AP (BD+C), is a professional estimator with extensive experience in a variety of commercial, institutional, industrial, residential, heavy/civil, and sustainable infrastructure projects. He holds a master's degree in building construction from Auburn University, a professional quantity surveying diploma from the Canadian Institute of Quantity Surveyors, a project management professional certificate from the Project Management Institute, a gold seal certificate in estimating from the Canadian Construction Association, a competent communicator certificate from Toastmaster International, and a LEED accredited professional certificate from the Green Building Certification Institute. Adam has enjoyed a successful career estimating projects of varied sizes, ranging from large-scale cost planning to detailed trade take-off. Having bid countless construction projects, he developed a unique and easy-to-understand estimating approach. He has also taught classes at Auburn University and owns the copyrights for a number of spreadsheet estimating programs. Adam currently teaches in the construction management degree program at Red River College. He is a regular contributor to Construction Economist journal, introducing the latest estimating technologies and techniques. Interested readers can also check out Adam's other popular estimating books: DEWALT CONSTRUCTION ESTIMATING PROFESSIONAL REFERENCE, DEWALT PLUMBING ESTIMATING PROFESSIONAL REFERENCE, and DEWALT ELECTRICAL ESTIMATING PROFESSIONAL REFERENCE, Second Edition.

Paul Rosenberg has an extensive background in the construction, data, electrical, and fiber-optic trades. He is a leading voice in the electrical industry, with years of experience spanning roles from apprentice to project manager. Paul has written for leading electrical and low-voltage industry magazines and has authored more than 60 books. In addition, he wrote the first standard for the installation of optical cables in buildings (ANSI-NEIS-301) and was awarded a patent for a power transmission module. Paul works as a consultant and expert witness in legal cases, as well as speaking occasionally at industry events.

American Contractors Educational Services has successfully prepared candidates for state required licensing exams since 1991. A team of full time instructors comprises field experience, training expertise and formal education to formulate an effective and dynamic approach to concisely present pertinent test information in a seminar format.

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