



The Insider's Guide to Grantmaking

By Joel J. Orosz



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Unlike many formal professions, foundation grantmaking is a calling with no training programs and little definitive literature on the latest and best practices. Written for program officers and of considerable value to grantseekers, this volume is the first and only practical guide to making foundation grants and developing essential skills for effective and ethical grantmaking. Author Joel J. Orosz provides:

- The history, structure, and function of foundations in society.
- The complex role that program officers play in their day-to-day activities.
- Real-world advice on a myriad of tasks--from meeting with applicants and reviewing their proposals to assisting the funded project and managing foundation initiatives.
- A useful overview for those new to the field, helps more experienced program officers to think more deeply about their work, and shares rich insights for the thousands of nonprofit leaders who pursue foundation grants.

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Editorial Review

Review

"Joel Orosz has given us a rare gift at a critical moment. His book is a wise guide not only for the new program officer but also for the experienced grantmaker." (Frances Hesselbein, chairman of the board of governors, The Peter F. Drucker Foundation for Nonprofit Management)

"A book on grantmaking with the name of Joel Orosz attached to it has instant credibility in the foundation world. Joel is an enormously creative grantmaker, exemplified by his leadership of one of the largest and most successful programs in the history of the Kellogg Foundation: the \$63-million Michigan Community Foundations' Youth Project, which energized more than six thousand young people around the arts of fundraising and grantmaking. Every grantmaker can learn from his example." (Dorothy S. Ridings, president and CEO, Council on Foundations)

"Foundation program officers inhabit a mysterious world that grantseekers strain constantly to understand. Joel Orosz has finally given us a glimpse into a world that may not be as strange and distant as we thought." (Robert K. Goodwin, president and CEO, Points of Light Foundation)

"It is amazing that a book like this had not been written until now, for it has certainly been much needed. Grantmakers and grantseekers will now have a valuable resource--written by a seasoned, effective grantmaker--that will make their work easier and may well contribute to the improvement of relations between them." (Sara E. Melendez, president and CEO, INDEPENDENT SECTOR)

From the Inside Flap

Unlike many formal professions, foundation grantmaking is a calling with no training programs and little definitive literature on the latest and best practices. Written for program officers and of considerable value to grantseekers, this volume is the first and only practical guide to making foundation grants and developing essential skills for effective and ethical grantmaking. Author Joel J. Orosz not only introduces readers to the history, structure, and function of foundations in society but also explores the complex role that program officers play in their day-to-day activities. He provides real-world advice on a myriad of tasks—from meeting with applicants and reviewing their proposals to assisting the funded project and managing foundation initiatives. He also asks critical questions about this growing and evolving profession, such as "What kind of person should become a grantmaker?" and "How does one avoid the seven temptations of philanthropy?" Throughout the book, Orosz informs his lively, thoughtful discussions with his own considerable experience in grantmaking. *The Insider's Guide to Grantmaking* allows readers to observe the world of foundations closely. It provides a useful overview for those new to the field, helps more experienced program officers to think more deeply about their work, and shares rich insights for the thousands of nonprofit leaders who pursue foundation grants.

From the Back Cover

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Users Review

From reader reviews:

Alexander Snider:

This book untitled The Insider's Guide to Grantmaking to be one of several books this best seller in this year, that is because when you read this reserve you can get a lot of benefit into it. You will easily to buy that book in the book retailer or you can order it by means of online. The publisher of this book sells the e-book too. It makes you quickly to read this book, since you can read this book in your Touch screen phone. So there is no reason to you personally to past this reserve from your list.

Bonnie Lugo:

The publication untitled The Insider's Guide to Grantmaking is the publication that recommended to you to see. You can see the quality of the publication content that will be shown to you actually. The language that article author use to explained their way of doing something is easily to understand. The writer was did a lot of analysis when write the book, therefore the information that they share for you is absolutely accurate. You also could possibly get the e-book of The Insider's Guide to Grantmaking from the publisher to make you a lot more enjoy free time.

Mitchell Peed:

This The Insider's Guide to Grantmaking is brand new way for you who has interest to look for some information since it relief your hunger associated with. Getting deeper you onto it getting knowledge more you know otherwise you who still having little bit of digest in reading this The Insider's Guide to Grantmaking can be the light food in your case because the information inside this kind of book is easy to get simply by anyone. These books create itself in the form that is reachable by anyone, yeah I mean in the e-book type. People who think that in book form make them feel drowsy even dizzy this book is the answer. So there isn't any in reading a guide especially this one. You can find actually looking for. It should be here for you actually. So , don't miss this! Just read this e-book style for your better life along with knowledge.

Irene Carpenter:

On this era which is the greater man or woman or who has ability to do something more are more valuable than other. Do you want to become one among it? It is just simple method to have that. What you have to do is just spending your time not much but quite enough to experience a look at some books. On the list of books in the top record in your reading list is definitely The Insider's Guide to Grantmaking. This book and that is qualified as The Hungry Mountains can get you closer in becoming precious person. By looking way up and review this guide you can get many advantages.

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